



Examples of New Business Relations Created with the Help of SACC-USA's E-Days and Our Network

- **Leading Edge Hydraulics** reached a business deal with Lidköping based **Jimec** to establish a new company that will be based in Sweden. The new company will service Leading Edge's customer base in Europe, providing equipment for companies like **John Deere, Hitachi, Caterpillar and Haldex**.
- Doug Pennington, Executive Dir., of **Private Capital Network**, California's fastest growing angel investor association **opened their first office in Sweden in March 2009** thanks to Edays.
- In conjunction with **Michigan Governor Granholm's**, visit to South Sweden Edays 2007, New Page's pulp- and paper mill in Escanaba, MI, and the Swedish company **Chemrec signed a \$2.8 million dollar agreement** to apply Chemrec's black liquor gasification technology to the U.S. plant.
- In Sept. 2008, Ambassador Wood, King Carl XVI Gustav and Gov. Granholm of Michigan broke ground on an **\$8 million project between Swedish Biogas and Michigan** to create biogas from the city of Flint's sewage plant, to power city buses and produce fertilizers
- The cities of Savannah and **Växjö, signed an Economic & Environmental Collaboration Agreement** to work on several industry specific areas including securing a sustainable future.
- **Lidköping and Rockford signed industrial collaboration** agreement thanks to SACC-USA.
- Several new collaborative agreements have been established within the **bio-energy industry in Västra Götaland and several regions in the U.S.**
- **CIEL** in Lidköping has established collaboration with **Eigerlabs** in Rockford.
- **Växjö University** has a collaborative agreement with **the Northern Michigan University** thanks to Edays.
- Representatives from the **Arkansas Green Valley Network**, visited Sweden during SACC Edays fall 2008, to encourage companies to take part in the network. Several Swedish clean tech companies are in contact with Arkansas about business opportunities in the state, for example **Picoterm, Chematur, and Ageratec**.
- **Mardon International Healthcare Services** from Arizona has started collaborating with several SACC members both in Sweden and the U.S. and has recently established a presence in South Sweden.

SACC-USA

National Organization for 19 Regional Chambers of Commerce

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- **Bellman Symfon** found 10 new distributors through a SACC trade mission to Minnesota, Michigan, and Kansas.
- Göteborg's Köpmanförbund has **established a scholarship** together with the University of Gothenburg and SACC-USA for 150,000 SEK per year for five years starting 2010.
- SACC-USA has placed some **150 trainees** with member companies and chambers around the U.S. since the launch of our Trainee Program in 2005.
- **Radius**, a Karlskrona-based telecom company **moved to Rockford** thanks to Edays.
- **BenTech**, a Helsingborg-based company, gained new customers in the U.S. thanks to Lidköping Edays.
- **Hammar Maskin** opened an office in California recently thanks to contacts made through SACC.
- North Carolina, won the bidding for a **Swedish company** that's **building a factory** in the U.S. employing 50 people. Connection happened at Edays.
- **Flexlink** expanded its business in the U.S. through Edays.
- **April Systems** in California is a regular Edays participant, picking up new business every year both in Sweden and in the U.S.
- **Hammarplast** proceeded with contacts in Philadelphia that were established at a Edays Golf tournament.
- Joint Venture World Wood Products, Woodlands Resources of Thomasville and a private investor; **State of Georgia**.
- Acticut International & Duralor Inc use nanotechnology in cooperation with a local company producing metal cutting machines; **State of Arkansas** (Green Valley Network- Incubator)
- MANTEC now represented in the U.S. and just finalized a B2B trade mission/visitation program; **State of Georgia**
- Cortus from STING (incubator) in partnership with other companies (supply chain) for marketing its gasification system; **State of Georgia**

Absolent

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